Hafa Adai & Welcome!



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P.O. Box 10897 Tamuning, Guam 96931

UPDATED AS OF AUGUST 2017- GUÅHAN EDITION



Brandie and Guinn's Benta Bax Fundraiser

YOU Atami

Restaurant at the Compadres Mall in



Kit Cost

Let us put the fun in fundraising!

Håfa Adai! Fundraisers are a have-to-have element for many clubs, groups, organizations, teams, personal endeavors and families striving to support a member for medical bill relief and travels.

Fundforte provides many different kinds of fundraiser categories from programs to events, and types from traditional to wacky! We're here to help you reach your fundraising goals and we do so by creating customized programs and events that will have all participants highly engaged in raising funds!

Might you and your team members be interested in Fundforte's customized fundraising programs or events? Follow the steps on the following page and contact us in order to collaborate with you on the best fundraiser plans to suit your goals! We're so excited to assist you! Si Yu'os Ma'ase!



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Fundraiser Client Process

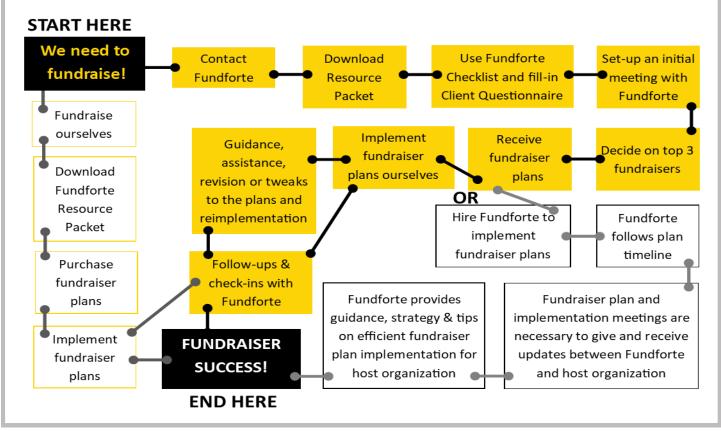
Getting Started:

<u>STEP 1:</u> Fill out the downloadable **Client Checklist** and **Client Questionnaire** to better asses your organization's fundraiser profile, interests, preferences, goals and demographics. The compilation of this data will better assist us here at Fundforte in determining what fundraisers will best suit your needs and objectives!

<u>STEP 2:</u> Please view the **Fundraiser Listings (pg 4-5)** and choose which fundraiser categories, types or bases interest you the most. The more fun a fundraiser seems to you, the more likely your goals will be achieved!

STEP 3: Contact us at fund.forte@gmail.com to set-up an initial meeting to discuss your questionnaire answers and elaborate further on what fundraisers would best match your profile for success! This 60 minute meeting is \$40 .00 and comes with access to fundraiser descriptions, profit margins, timelines and resources of the fundraisers you may be interested in, plus this Client Resource Packet to take with you to present to your group or organization. If you would rather have a group meeting (4 or more people), Group Presentations are \$80.00 and come with four Client Resource Packets, a visual presentation set-up and a free follow-up meeting.

<u>STEP 4:</u> Decide on the top three fundraisers you're most interested in, receive 1 Digi Plan Fundraiser for free, implement it with your team and check-in with our team for any assistance and guidance you may need! Or hire Fundforte to implement your fundraiser plans for you and we'll keep you updated on all the progress!





Fundraiser Category Listing

Categories

<u>Services</u> - A service fundraiser is best defined as the fundraiser host offering help, labor, man-power, assistance, advice or guidance in exchange for a payment towards the host's common fund.

<u>Events</u> - An event fundraiser is a planned social occasion in support of a host's common fund and could hold many different event elements and categories of fundraisers within it. It is a collection of planned occurrences and activities for patrons to experience and enjoy.

<u>Raffles / Sweepstakes -</u> A raffle is a means of raising money by selling tickets, each marked with a sequence of numbers, letters or codes, where one or more tickets are drawn at random. The holders who match their copies of the tickets randomly drawn win a prize. A sweepstakes offers a similar concept, where as a supporter provides personal information to be filled in on an official form and enters it into a receptacle which collects all other entries. Most often, entrants must be present to win on the date of the sweepstakes drawing, or claim their prize before a certain date unless the prize will be given to the next eligible winner in line.

<u>Games/ Contests / Competitions -</u> To raise spirit, morale and funds at the same time, games, contests and competitions offer the host team the ability to strive to reach their team building goals and fundraising goals towards the common fund. Contributors offer their monetary and social support to advance themselves or their host team in the fundraiser until the time due and a winner is announced. Trophies, medals, funding, and other prizes are usually offered as incentives for participating in these types of fundraisers.

<u>Grams / Giveaways - A gram</u> is an item or collection of common items specially packaged with a personal message to the recipient. Giveaways are more of small gifts for a general audience and not specifically one recipient. Both items are pre-ordered, paid for, assembled and distributed on a schedule.

<u>Products -</u> This type of fundraiser is descripted as the selling of **products** made by the hosts, items available in stores, or a variation of exclusive items and availabilities to only the supporters of a host's common fund. These can be pre-ordered or readily available items and of point-of-sale presentations.

<u>Sponsorships / Donations -</u> This fundraiser category is the act of soliciting or requesting companies, individuals and other organizations to **sponsor** or **donate** funds or in-kind items or services to make the host organizations objective, project or goal attainable and successful.

<u>Online / Web Based</u>—Websites which serve as platforms for garnering social support have connected to fundraising websites and various fund collection websites **online**. This attracts a large amount of supporters from all over the world, which is where the term crowdfunding comes from. Funders contribute by selecting a support level they can accommodate. This in turn provides them perks towards the success of the overall campaign to benefit the host's common fund. Other **web based** collection websites offer a variety of other services as well, but charge fees for the collecting and processing of donations.

<u>Loyalty Programs -</u> Your supporters are most likely consumers of everyday products and services from businesses in your local community and online communities. There are also high chances that they a repeat customers of the same businesses surrounding them. Loyalty Programs offer this group of your supporters discounts, coupons and deals for items and services they continue to purchase everyday.

<u>Collection Programs -</u> What better way to raise money than to simply ask for it? Collection programs offer the hosts to collect immediate funds and express their ideas, projects and goals to their supporters or funders directly and personally. Other types of collection programs include the collecting of items that can be converted into cash for the value they are worth upon receipt, such as recyclables.



Fundraiser Type Listing

Types

<u>Traditional</u> - When a fundraiser has been proven to be successful over time and its processes shared through many organizations, it is considered as a **traditional** fundraiser. It is a fundraiser type that holds many different categories within it, such as events like golf tournaments and benefit galas, raffles / sweepstakes and collection programs. Traditional fundraisers work and are easy to implement with most participants having had some type of involvement and experience in a traditional fundraiser, there is a higher chance of success and to attaining your common fund goal.

<u>Wacky -</u> Need to attract your supporters attention? A Wacky fundraiser is the way to go! Wacky fundraisers are different, creative and against the norm, use these types of fundraisers to spark new ideas, energize your team and excite your supporters through fun, creativity and wackiness!

<u>Crafty</u> - A crafty fundraiser is where items and services are hand-made by the host organizations and the team members involved. Many fundraiser categories can fall under this type of fundraiser because there are such a vast range of funding plans and programs that can be categorized as artsy and crafty.

<u>Candy & Snacks</u>—Candy and snacks are such a treat, things that mostly everyone eats! Here is another fundraiser type with a vast ability to implement with many categories. Candy and snacks are and can be sales fundraisers, an event focal point or theme, grams and giveaways fundraisers and much more!

<u>Food & Drinks–</u>Food & drink type fundraisers are always great and usually successful with high team participation. There are many ways to implement food & drink fundraisers through all categories.

<u>Games/ Contests / Competitions</u> Having fun with fundraisers is always important to gain and retain your team and supporter interests. Games, contests and competitions are fundraisers that need a goal to be met and offer incentives for participants and winners who played, attained or exceeded the goal.

<u>Musical -</u> Music makes the world go 'round and people come together! Use a **musical** fundraiser to bring your team together to enjoy the talent your members and supporters have to offer to everyone.

<u>Go Green / Health</u> A go green / health fundraiser is themed towards healthy living and go green practices such as exercise, organic items, buy-local sustainability, reducing, reusing and recyclables. The more often we provide these type of fundraisers, the more of a norm it will become and our community will continue to practice them at home with ease and comfort for the better of all our futures.

<u>Coins -</u> Tired of change? Your common fund shouldn't be! **Coins** are a great theme for fundraisers because many supporters would be happy to provide what they have saved. Coins add-up fast, get ready!

Postage A **postage** fundraiser uses mail systems to support the goals of your team & common fund.

Tech - Tech fundraisers offer products and services for the technology that your funders could use!

Online / Web Based A **online** or **web based** fundraiser uses a website to host a fundraiser campaign.

<u>Children</u>–Fundraisers themed for **children** are usually a success when planned properly for their care givers to show support. When fun is the main attraction, fundraising success definitely follows along.

<u>Adults–</u> Adults can still have fun too! Humor and creativity play big roles in fundraisers themed for adults only. All fundraiser categories can be customized to fit in the adults theme with proper planning, scheduling and implementation. Fun, funny and timely fundraisers draw success to adult fundraising.

<u>Animal Friends</u>–Fundraisers themed for our **animal friends** and animal lovers are always great to try. Many people enjoy the company and experiences they can share that animal friends provide to us all!

Fundraiser Base Listing 1

Traditional

Auction **Bagging Groceries** Balls / Galas / Dances Bar or Club Hosting **Button Pins** Buy A Brick / Tile Calendar Sale Carnivals / Fairs Carwash Catalogs **Cleaning Services Coupon Books** Curse Jar Food Plates / Meal Deliveries Gift Wrapping Movie Tickets / Movie Nights Murals Pageants Pins **Planner Sale Poetry Slam** Quilts Savings Cards Slave for a day Slippers Spin the Wheel Stickers Swap Meets **Sweepstakes Talent Show** Team / Spirit Wear **Trivia Nights T-Shirts** Walkway / Stepping Stones

Wacky Abseiling Aerial Tours Animal Races Bald for bills Bath and Beyond **Bungee Jumping Bunko Party Caption Competition Character Grams** Dare Devils Dress Down Days / Weeks Drone Contest Duck race **Flag Placements Fundraiser Insurance** Go-Kart Day **Head Shaving** Internet Scavenger Hunt Joke Books Lawn Ornaments Massaging Chairs **Massive Sleepover Memes** Competition Parades **Parents Night Out** Pet Show Sand Sculpting Scavenger Day Sky Diving **Themed Parties** Ugly Tie Wax off Wishing well Womanless Pageant

Crafty Art Sale

Art Show Artisan Classes Arts & Crafts Classes Baskets **Beach Tattoos** Brand / Spirit Tattoos Cards Chic Aprons **Coloring books Custom Coloring Pages** Cut-outs for a cause **Diamond Pins Face Painting Glow Party** Grams Henna Jigsaw Marathon Live it large project Magnets **Ornament Sale** Painting Party Piñata Party **Plaster Casting** Plushies Post cards Pot Pourri Puppet Show Puzzles Ouilts Sip & Paint Events Soaps The Paper Chain Gain We can with clay

Findforce

Fundraiser Base Listing 2

	Candy & Snacks	Food & Drinks	Games
	Candy Craze	All Stuffed Picnic	Baby face guessing
	Chocolate Craze	Breakfast Buffet	Balloon Auction
	Cookie Dough Delivery	Celebrity Breakfast	Balloon Blast
Cu	istom/Themed Cookie Orders	Character Breakfast	Balloon Race
F F	ortune / Misfortune Cookies	Children's Cookbook	Balloon Stomp
	Granola Bars	Cook Book	Bingo Night
	Guessing Jar	Cook Offs	Carnival
	International Snack Box	Faux Bar	Game Show Imitation
	Lemonade Stand	International Dinner	Go Kart Racing
	Milkshake Stand	Mongolian BBQ	Guessing Identities
	Popsicle kits	Pumpkin Carvings	Hoopla
	Pretzels	Rainbow Spaghetti Night	Knowledge Bees / Bowls
	Purple Punch Stand	Recipe Cards & Ingredients	Madgab Madness
	S'mores kits	Restaurant Nights	Rock-Paper-Scissors Tourney
	Smoothie Stand	Specialty Dinner	Tournaments
	Trunk Or Treat	Sushi Night	Treasure / Scavenger Hunts
	Musical	Go Green / Health	Coins
	Battle of the Bands	Bike-A-Thon	Calendar Coins
	Caroling	Vitamin Coupons	Coined Tape
	Concert	Hiking / Home Tour	Donation Jar / Boxes
	Dance Battle	Plant / Seed / Sprout Sale	Guessing Jar
	Dance-A-Thon	Plant-A-Tree	Kiss for change
	Guest Musicians / Teachers	Skip-A-Thon	Mile on Coin-A-Thon
	Karaoke Nights	Speed Seeds	The Big Bank
	Sing-A-Thon	Walk-A-Thon	The Coin Cart
	Postage	<u>Tech</u>	Online / Web Based
	Balloon Mail Coconut Postcards	App Design	www.crowdrise.com www.fundly.com
	Mail Ads and Inserts	Graphic Design	www.fundrazr.com
		Invention Convention	www.giveforward.com
	Match Letters Personalized Letters	Phone / Ink Cartridge Recycling	Www.gofundme.com
	The Mail Race	Scan on the Dime	www.indiegogo.com www.rockethub.com
		Texting Campaigns	www.youcaring.com
	Traveling Paper Dolls		
	Children	<u>Adults</u>	Animal Friends
1	Balloon Art Activities	Body Art Party	A day at the Zoo
Cha	racter Meals, Meets and Greets	Comedy Show	Carabao / Horse Back Riding Costume Contest
1	Face Painting Party	Professionalism Courses	Local Animal Watch
1	Holiday Grams	Shots & Salary	Pet Show / Pet Wash
1	School Supplies	Strip Grid	Photo Shoot Party Shelter Supply Drive
1	Snack / Pizza Party	Vane Variety Trick Show	Treats to Treasure

Vape Variety Trick Show

Treats to Treasure

Fundraiser Client Rate Card

ITEM	DESCRIPTION	PRICE		
Fundraiser Client Process				
Initial Meeting	60 Minute Meeting: 3 or less participants, 1 Client Resource Packet, fundraiser descriptions, profit margins, timelines & resources of the fundraisers you may be interested in			
Group Presentation	60 Minute Meeting: 4 or more participants: Access to fundraiser descriptions, profit margins, time- lines and resources of the fundraisers you may be interested in, 4 Client Resource Packets, a visual presentation set-up, and a free follow-up meeting	\$80.00		
Digi Plan	1 Digital Fundraiser Template: Intro Page, Management Matrices, Time Lines, Supporting Docs	\$35.00		
Printed Plan	1 Print Fundraiser Template: Folder, Intro Page, Management Matrices, Time Lines, Supporting Docs	\$50.00		
Fundforte Fundraiser Implementation				
Aid Op 1	Time recording application used to manage and track service hours. Service invoice is based on track log.	\$15/Hr		
Aid Op 2	MOST POPULAR: Service Invoice is based on funds raised. A percentage of the raised funds goes to Fundforte and is only based on when certain fundraiser dollar goals are met.	% of \$		
Aid Op 3	Flat Rate for assistance service is applied to the implementation of 1 Fundraiser Template and is agreed upon through contract amongst all involved parties. Amendments to the contract can be made due to unforeseen circumstances and acts of power beyond.	Case by case basis		
	Fundforte Assistance			
Vendor Coordination	Assistance with finding vendors for your event, fundraiser or celebration. Price applied per vendor.	\$25.00		
Venue Coordination	Assistance with finding vendors for your event, fundraiser or celebration. Price applied per venue.	\$50.00		
Venue Site Visit	A thorough examination of a venue and all aspects of said venue: Power Sources, Water Sources, Points of Ingress, Points of Egress, Accessibility, Parking, Loading and Off-loading potential, Points of Safety and Evacuation, Viability of Mobile Services, Points of Travel, Calculations and Measure- ments are taken for a scaled Site Map.	\$150.00		
Site Visit Photos	Photos are presented from ingress of venue to egress of venue for the client's viewing. Can be used for other proposals and/or presentations for sponsors and the like.	\$40.00		
Licenses & Permits	Research and implementation of licenses, permits or clearances when, where and if needed, to all vendors and participants that they will apply to. Payment of Permit and License fees not included.	\$50.00		